

Technologies that work...
Solutions that win!



At Nexus, our commitment is to enable you to maximize your IT resources to your business advantage.

Our strengths are your business benefits:

Managed Services
Analytics Consulting

**Business Intelligence** 

**Database Management Tools** 

Network Systems Design and Management

Microsoft consultation/planning for licensing, deployment and migration services

Microsoft migration services to Microsoft Solutions

**IT Security** 

**Telephony** 

**Training and Consultancy** 

Hardware Maintenance & Repair (HP & Brother Authorized Service Center)



Award-winning corporate IT reseller



**350-strong** company



**27 years** in the business



P 4.2 billion sales in 2020



1 of the top 500 corporations in the Philippines



Over 60 IT solutions



## **OUR STORY**

Twenty seven years ago, Nexus Technologies, Inc. was envisioned as a professionally-run company that would harness the power of leading technologies to deliver real business benefits to its clients.

Today, Nexus is a prominent force in the information technology industry in the Philippines, having carved a niche as the systems integrator and corporate IT reseller of choice of some of the country's top corporations. It has successfully forged long-term client partnerships anchored the keen understanding that technology plays a pivotal role in the achievement of an organization's business goals.

It is the policy of the Nexus leadership to hire the best people in the industry, and to develop their potential to the fullest. As a result, the 350-strong company maintains a vibrant culture that is always open to new Ideas and is confident in the ability of its people.

Flexibility and openness to change are among the strongest qualities of Nexus as a company. These are reflected in the various aspects of its business—from the management and the staff, to the choice of solutions and quality of customer support.

Nexus maintains a strong network of IT solutions providers who share its passion to give its clients genuine business advantages. The company has never been afraid to actively push new products. A local pioneer in solutions-based reselling, Nexus carried Hewlett-Packard and Microsoft back when they were new players in the server market. Today, it approaches the business with the same bravado, veering away from products that have been too commodified, and striving for the most effective mix of value and pricing in its range of offerings.

Beyond making the sale, the company stays with its customers all the way to implementation, ensuring service and support that enables them to get the biggest returns on their IT investments.

Nexus maintains its focus as a corporate IT reseller and systems integrator while diversifying its IT services and product offerings. To further boost its value to its clients, principals, and stakeholders, Nexus started investing in IT companies which complemented its core business.

This started in May 1996 with Edupro Inc, an IT training and certification center. In 1998, Nexus bought into Jupiter Systems Inc, developer of the award-winning Enterprise Resource Information and Control System (ERIC). Jupiter now functions as the IT outsourcing company of the Nexus group. In 2005, it established Subic Nexus Technologies Inc, a wholly owned subsidiary based in Subic, to cater to the growing ecozone market. In 2018, Nexus established a new subsidiary, bneXt, a solutions and services provider specializing in enterprise digital transformation.

Nexus approaches the future with fresh energy and a resolve to stay true to its original vision. Nexus will continue to build up its infrastructure and business processes to ensure the most rewarding experience for its clients and its people.





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